



DECISION COUNSELING BASICS

DO'S

- Smile!
- Learn the student's name
- Be ready to ask questions and listen
- Know the process!
- Be prepared for the conversation

DONT'S

- Don't be nervous
- Don't be manipulative
- Don't pressure a student for answers
- Don't do all of the talking
- Don't wing it

THE PROCESS

You need to make sure that you have a process in plan and have trained your decision counselors in the plan. This doesn't need to be super complicated. Here is an example:

1. Grab decision cards and pens, which will be in the back of the room. (Specify where)
2. Walk your student(s) to the main lobby and find a spot in the floor to talk. (Think about accountability when deciding where to send leaders and students. You don't want 1 leader alone with 1 student)
3. Make sure to fill out the card! (Make sure that you have a response card)
4. Return the card and pens to the same spot that you got them. (Specify where)

WHAT TO TALK ABOUT

- There are a thousand ways to get to the truth of the gospel. Don't feel like you have to stick to 1 way. Make this your own!
 - Use normal language, not "Christianese" (ex. Do you want to ask Jesus into your heart?)
1. God. God is the creator of all things (Gen. 1:1). He is perfectly holy, worthy of all worship, and will punish sin (1 John 1:5, Rev. 4:11, Rom. 2:5-8).
 2. Man. All people, though created good, have become sinful by nature (Gen. 1:26-28, Ps. 51:5, Rom. 3:23). From birth, all people are alienated from God, hostile to God, and subject to the wrath of God (Eph. 2:1-3).
 3. Christ. Jesus Christ, who is fully God and fully man, lived a sinless life, died on the cross to bear God's wrath in the place of all who would believe in him, and rose from the grave in order to give his people eternal life (John 1:1, 1 Tim. 2:5, Heb. 7:26, Rom. 3:21-26, 2 Cor. 5:21, 1 Cor. 15:20-22).
 4. Response. God calls everyone everywhere to repent of their sins and trust in Christ in order to be saved (Mark 1:15, Acts 20:21, Rom. 10:9-10).

ANOTHER APPROACH

Romans Road – 3:23, 6:23, 5:8, 10:9-10

QUESTIONS TO ASK

1. What made you come to the back tonight, not, so you want to be saved right? – Form your conversation accordingly. Possible conversations – Need prayer/ Have questions/ Don't know/ Baptism/ Prayed with Eric.
2. Ask broad questions to gauge their level of understanding. – Don't ask Yes or No questions!

NEXT STEPS

1. Baptism
2. Small group engagement
3. Upcoming major events
4. Follow up plan